



BID TABULATION

Rental of Truck-Mounted Aerial Devices
 IFB No RH05300107
 (Estimated Annual Expenses - \$200,000)

Aerial Device Height	TEREX UTILITIES SAN ANTONIO, TX	Gobal Rental Co Birmingham, AL	Nesco Inc Bluffton, IN
	Monthly Price	Monthly Price	Monthly Price
42 Foot	\$2,440	\$2,500	\$3,200
45 Foot	\$3,835	*3,300	\$3,900
55 Foot	\$3,690	*3,300	\$3,700
65 Foot	\$4,000	\$5,700	\$6,300
90 Foot	\$8,875	\$15,000	\$8,900
125 Foot	\$16,000	\$17,000	No Bid
150 Foot	\$21,000	No bid	No Bid
170 Foot	\$25,500	No Bid	No Bid

*Global Rental did not meet the specifications as required by the solicitation for the 45-foot and 55-foot aerial devices

PRICE ANALYSIS

- a Adequate competition
- b Sixty-eight notices were sent including two MBEs and one WBE Seven solicitations were issued Three bids were received with no MBEs/WBE responding
- c The pricing offered represents an approximate increase of 6% from the last contract awarded December 2002 The increase in cost is a result of substantial increases in cost for labor, parts, and oil within in the past two years

APPROVAL JUSTIFICATION

- a Low bidder meeting specifications
- b Austin Energy concurs with the recommended award herein



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 27
AGENDA DATE: Thu 11/17/2005
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c. Advertised in the Austin American-Statesman and Internet.